

Healthcare Information

Contents

| Demographic/ | Page |
|--|------|
| Population | 2 |
| Education | 3 |
| Employment | |
| Population & Healthcare Resources | |
| Healthcare Resources | |
| General Acute Care Hospitals | 6 |
| Long-term Care Facilities | 10 |
| Primary Care Clinics | |
| Home Health Agencies | |
| Hospices | |
| Hospitalization Characteristics | |
| Inpatient Overview | 16 |
| Clinical Overview | 18 |
| Specific Trends | |
| Births & Deliveries | 20 |
| Conditions | |
| Procedures | 25 |
| Injuries | |
| , and the second se | |

Individual Hospital Financial & Utilization Reports



Population

Trends
Age
Race/Ethnicity
Projection

Education Attainment

Employment
Major Employment Sectors
Unemployment



40 35 30

25 20

15 10

5

Population Trends (Millions)

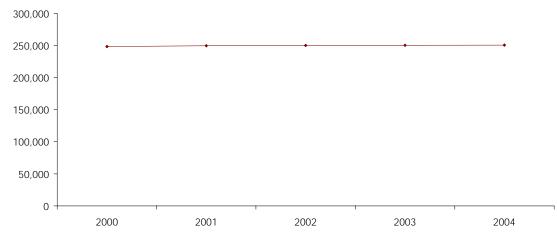
2000 2001 2002 2003 2004

Marin County

Demographics

POPULATION

County Trends

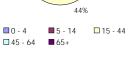


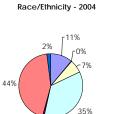
| | 2000 | 2001 | 2002 | 2003 | 2004 |
|--------------|-------|-------|-------|-------|------|
| Births+ | 2,824 | 2,865 | 2,772 | 2,830 | - |
| Deaths- | 1,833 | 1,879 | 1,840 | 1,833 | - |
| Emigration-/ | 246 | (441) | (859) | (532) | - |
| Immigration+ | | | | | |
| Total Change | 1,237 | 545 | 73 | 465 | - |

*Death Records for 2004 were not available from California Department of Health Services at publication Race/Ethnicity - 2004

23% 44% 0 - 4 **5** - 14 □ 15 - 44

Age - 2004

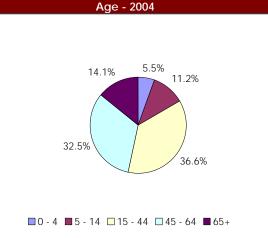


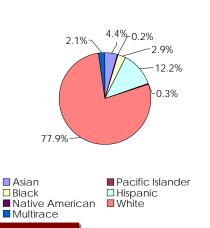


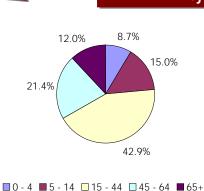
Asian ■ Pacific Islander ■ Black ■ Hispanic ■ Native American

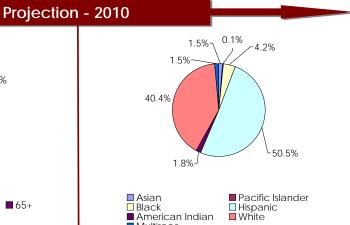
■ White ■Multirace

2004 - Perspectives in Healthcare









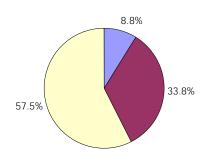
American Indian
Multirace

SOURCE: California Department of Finance (http://www.dof.ca.gov/html/Demograp/DRU_datafiles/DRU_datafiles.htm)

Demographics

Education

Educational Attainment (based on 2000 Census/Age 25 and above)



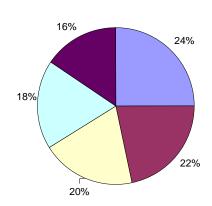
■ No High School Diploma

■ High School Graduate

□ College Degree

California

Top 5 Major Employment Sectors



■ Trade, Transp. & Utilities ■ Government

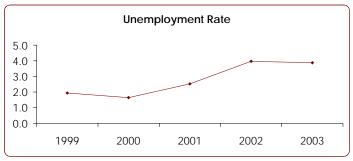
■ Professional & Business Serv. □ Educational and Health Services ■ Leisure and Hospitality

Unemployment

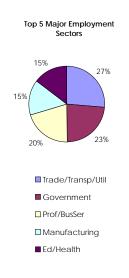
| | Labor Force | Unemployment Rate |
|------|-------------|----------------------|
| 1999 | 133,900 | 1.9 |
| 2000 | 140,800 | 1.6 |
| 2001 | 138,500 | 2.5 |
| 2002 | 133,400 | 4.0 |
| 2003 | 129,700 | 3.9 |

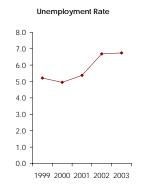
NOTE: 2000 - 2004 Employment trend data is being revised by the California Employment Development Dept, Labor Market Information Division. This revised data was not yet available at publication.





SOURCE: California Employment Development Department, Labor Market Information Division (http://www.labormarketlinfo.edd.ca.gov/cgi/databrow







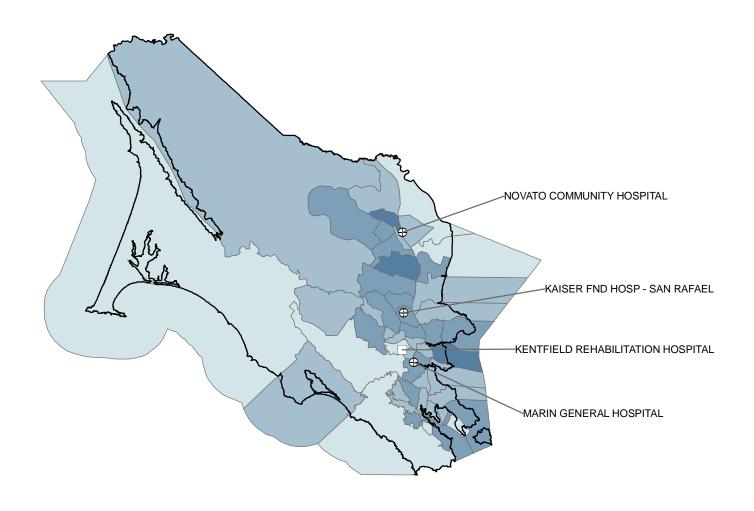
General Acute Care Hospitals

Long-term Care Facilities

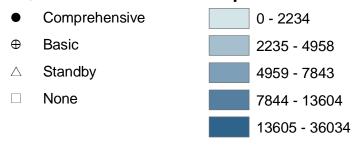
Clinics

Home Health Agencies

Hospices

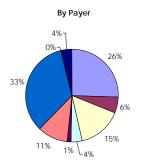


Hospital Sites/EMS Level Population





Net Patient Revenue per Adjusted Day \$2,000 \$1,500 \$1,000 \$500 2000* 2002 2004

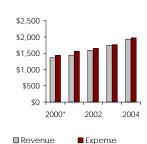


■ Medicare Managed Care ■ Medi-Cal Traditional

■ Medicare Traditional

- Medi-Cal Managed Care
- County Indigent Programs
- Other Third-Party Traditional Other Third-Party Managed Care
- Other Indigent ■ Other Payers

Net Inpatient Revenue/ Expense per Day



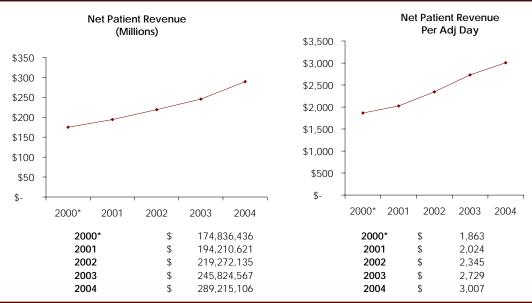
2004 - Perspectives in Healthcare

Marin County

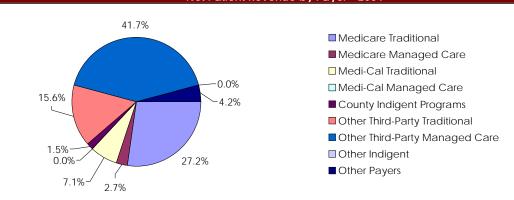
Healthcare Resources

ACUTE CARE HOSPITALS

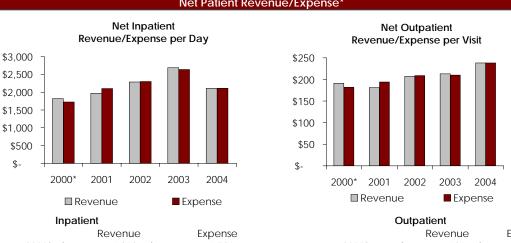
Net Patient Revenue



Net Patient Revenue by Payer - 2004



Net Patient Revenue/Expense'



| | Revenue | Expense | | Revenue | Expense |
|-------|-------------|-------------|-------|-----------|-----------|
| 2000* | \$ 1,819 | \$ 1,726 | 2000* | \$ 191 | \$ 182 |
| 2001 | \$ 1,969 | \$ 2,103 | 2001 | \$ 181 | \$ 194 |
| 2002 | \$ 2,285 | \$ 2,298 | 2002 | \$ 207 | \$ 209 |
| 2003 | \$ 2,684 | \$ 2,638 | 2003 | \$ 213 | \$ 210 |
| 2004 | \$ 2,108 | \$ 2,106 | 2004 | \$ 238 | \$ 238 |

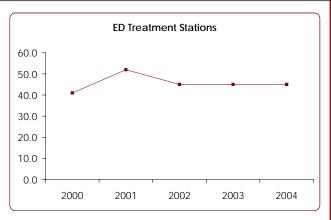
NOTE: Data for 2000 are for 6/30/00 to 12/31/00 only due to changes in reporting requirements. These data reflect disproportionate share payments transferred to a related public entity. Graphs & tables exclude data from State, Kaiser, PHF, & other non-comparable hopsitals. SOURCE: OSHPD Annual Hospital Financial Disclosure Report (http://www.oshpd.ca.gov/HQAD/Hospital/financial/hospAF.htm)

Healthcare Resources

ACUTE CARE HOSPITALS

Emergency Room Services

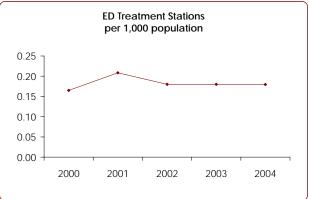
| | ED Stations | Per 1,000 Pop. |
|------|-------------|----------------|
| 2000 | 41 | 0.17 |
| 2001 | 52 | 0.21 |
| 2002 | 45 | 0.18 |
| 2003 | 45 | 0.18 |
| 2004 | 45 | 0.18 |



2004
Hospitals with Emergency
Services by Type:
Standby 0
Basic 3
Comprehensive 0
Trauma Center 1

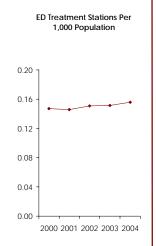
400

300



Page 7

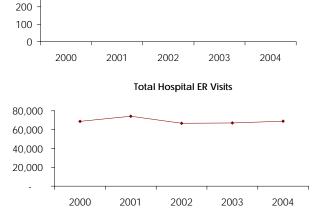
California



Emergency Department Visits

| | Visits | Visits Per 1000 | % Visit Result Admit |
|------|--------|-----------------|-------------------------|
| 2000 | 68,834 | 277 | 0.13 |
| 2001 | 74,266 | 297 | 0.14 |
| 2002 | 66,792 | 267 | 0.13 |
| 2003 | 67,134 | 268 | 0.12 |
| 2004 | 68,947 | 275 | 0.12 |
| | | | |

Total Hospital ED Visits per 1,000 Population



ED Visits - 2004

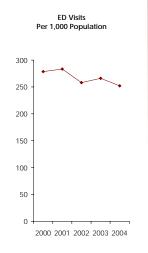
17%
28%
9%
15%
31%

Non-Urgent - CPT 99281
Urgent - CPT 99282
Moderate - CPT 99283
Severe - CPT 99284
Critical - CPT 99285

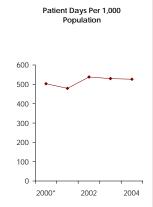
NOTE: Data for 2000 are for 6/30/00 to 12/31/00 only due to changes in reporting requirements.

Graphs include data from comparable GAC hospitals and Kaiser.

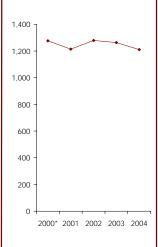
SOURCE: OSHPD Annual Hospital Utilization Report (http://www.oshpd.ca.gov/HQAD/Hospital/hosputil.htm)







Outpatient Visits Per 1,000 Population

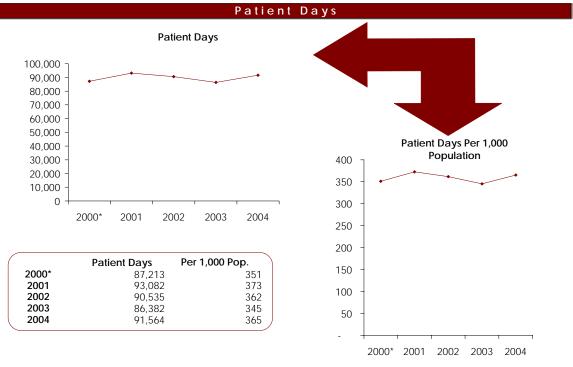


2004 - Perspectives in Healthcare

Marin County

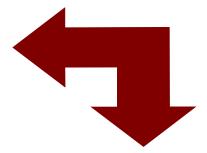
Healthcare Resources

ACUTE CARE HOSPITALS



Outpatient Visits

Outpatient Visits 450,000 400,000 350,000 300,000 250,000 200,000 150,000 100,000 50,000 2000* 2001 2002 2003 2004



Outpatient Visits Per 1,000 Population

| | | | Outpotiont Visits Day 1 000 Demulation |
|-------|-------------------|----------------|--|
| | Outpatient Visits | Per 1,000 Pop. | Outpatient Visits Per 1,000 Population |
| 2000* | 282,155 | 1,136 | |
| 2001 | 333,351 | 1,335 | 4.000 |
| 2002 | 334,474 | 1,337 | 1,800 |
| 2003 | 396,000 | 1,582 | 1,600 - |
| 2004 | 404,404 | 1,613 | 1,400 - |
| | | | 1,200 - |
| | | | 1,000 - |
| | | | 800 - |
| | | | 600 - |
| | | | 400 - |
| | | | 200 - |
| | | | - |
| | | | 2000* 2001 2002 2003 2004 |

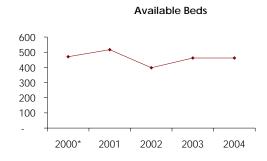
*NOTE: Data for 2000 are for 6/30/00 to 12/31/00 only due to changes in reporting requirements. Graphs include data from comparable GAC hospitals and Kaiser. SOURCE: OSHPD Annual Hospital Financial Disclosure Report (http://www.oshpd.ca.gov/HQAD/Hospital/financial/hospAF.htm)

Healthcare Resources

ACUTE CARE HOSPITALS

Available Beds



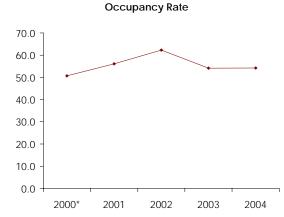


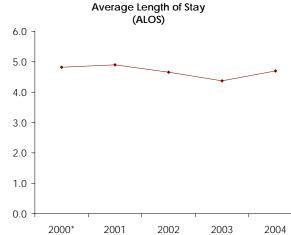
| 2.5 |] | | | | |
|-------|-------|------|------|------|------|
| 2.0 | • | _ | | | |
| 1.5 - | _ | | | | |
| 1.0 - | _ | | | | |
| 0.5 | | | | | |
| 0.0 | | | 1 | | 1 |
| | 2000* | 2001 | 2002 | 2003 | 2004 |

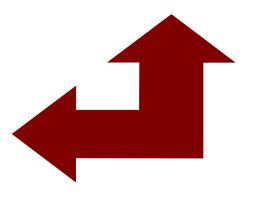
| Beds | Per 1,000 Pop. |
|------|--------------------------|
| 470 | 1.9 |
| 517 | 2.1 |
| 398 | 1.6 |
| 462 | 1.8 |
| 462 | 1.8 |
| | 470 517 398 462 |

Occupancy Rate

| | Rate | Days |
|-------|------|------|
| 2000* | 50.7 | 4.8 |
| 2001 | 56.1 | 4.9 |
| 2002 | 62.3 | 4.7 |
| 2003 | 54.2 | 4.4 |
| 2004 | 54.2 | 4.7 |
| | | |

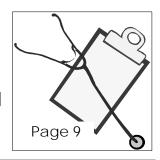




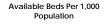


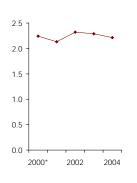
^{*}NOTE: Data for 2000 are for 6/30/00 to 12/31/00 only due to changes in reporting requirements. Graphs include data from comparable GAC hospitals and Kaiser.

SOURCE: OSHPD Annual Hospital Financial Disclosure Report (http://www.oshpd.ca.gov/HQAD/Hospital/financial/hospAF.htm)

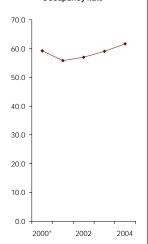


California

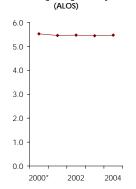








Average Length of Stay



2004 - Perspectives in Healthcare

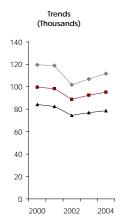


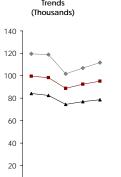
Healthcare Resources

LONG-TERM CARE FACILITIES

County Trends

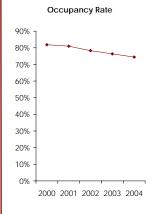
California

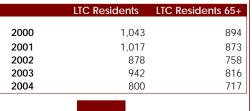




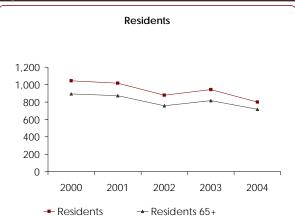
- LTC Residents

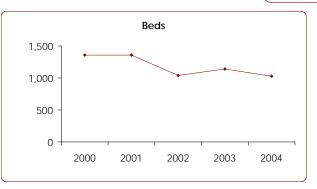
 LTC Residents 65+
- → Beds

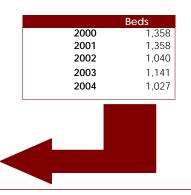






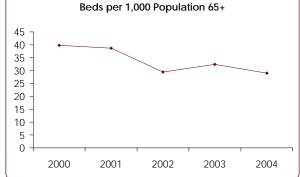






| LIC beas Per | 1,000 Population 65+ |
|--------------|----------------------|
| 2000 | 39.8 |
| 2001 | 38.7 |
| 2002 | 29.4 |
| 2003 | 32.4 |
| 2004 | 29.0 |



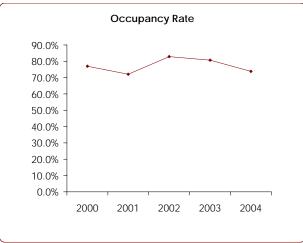


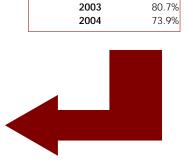
Occupancy Rate

77.0%

72.1%

82.8%





2000

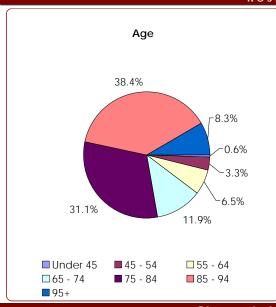
2001

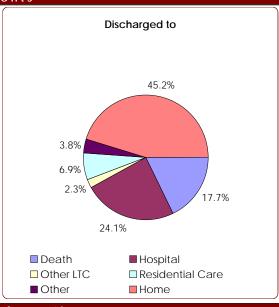
2002

Non-responders in any given year may cause fluctuations in data. SOURCE: OSHPD Long-term Care Financial (http://www.oshpd.ca.gov/HQAD/ltc/financial/ltcfin.htm) & Utilization (http://www.oshpd.ca.gov/HQAD/ltc/ltcutil.htm) databases.

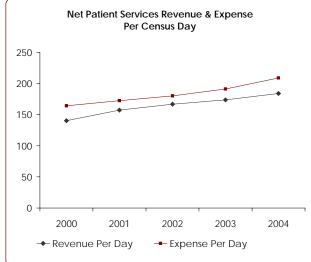
Healthcare Resources

LONG-TERM CARE FACILITIES Residents

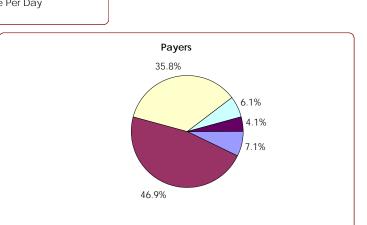




Financial Information



| | Revenue Per Day | | Expense Per Day | |
|------|--------------------|-----|--------------------|-----|
| 2000 | \$ | 140 | \$ | 164 |
| 2001 | \$ | 157 | \$ | 172 |
| 2002 | \$ | 167 | \$ | 180 |
| 2003 | \$ | 174 | \$ | 191 |
| 2004 | \$ | 184 | \$ | 209 |



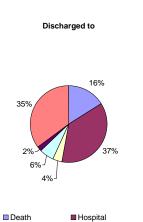
Other

■ Managed Care

■ Medicare ■ Medi-Cal □ Self-Pay

Page 11

California



Other LTC ■ Other

☐ Residential Care ■Home

Non-reponders in any given year may cause fluctuations in data.

SOURCE: OSHPD Long-term Care Financial (http://www.oshpd.ca.gov/HQAD/ltc/financial/ltcfin.htm) & Utilization (http://www.oshpd.ca.gov/HQAD/ltc/ltcutil.htm) databases.



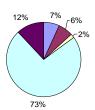
Community Clinic:

- tax-exempt non-profit organizations.
- charges are based on patient's ability to pay.

Free Clinic:

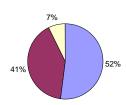
- community clinics, where patients are not charged for services or medicines.

Race



- Asian/Pacific Islander
- Black
- Native American
- □White
- Other/Unknown

Ethnicity



- Hispanic■ Non-Hispanic■ Unknown Ethnicity
- The Poverty Guidelines, issued by the Federal Department of Health and Human Services, estimate the number of persons/families living in poverty in order to determine financial eligibility for Federal programs.

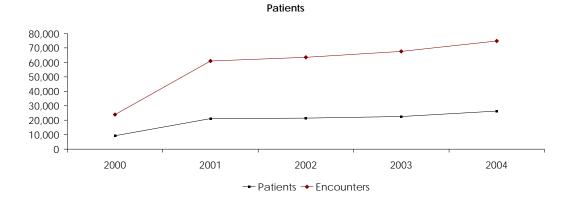
2004 - Perspectives in Healthcare

Marin County

Healthcare Resources

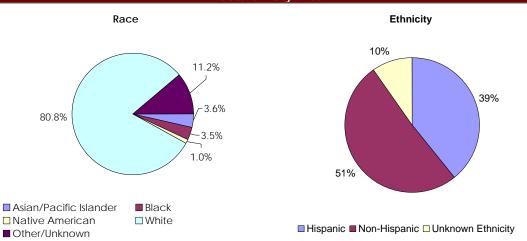
PRIMARY CARE CLINICS

County Trends

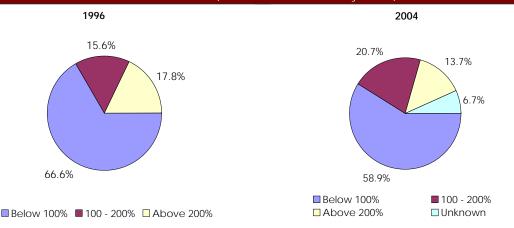


| | Encounters | Patients | # Community | # Free |
|------|------------|----------|-------------|--------|
| 2000 | 23,856 | 9,250 | 8 | 0 |
| 2001 | 60,934 | 21,143 | 8 | 0 |
| 2002 | 63,556 | 21,447 | 9 | 0 |
| 2003 | 67,561 | 22,532 | 9 | 0 |
| 2004 | 74,782 | 26,289 | 9 | 0 |

Race/Ethnicity - 2004



Economic Status (Based on Federal Poverty Levels)

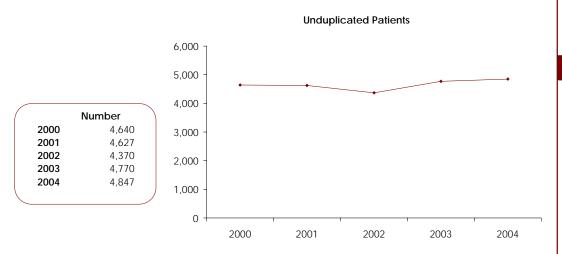


Non-reponders in any given year may cause fluctuations in data. SOURCE: OSHPD Primary Care Clinic Utilization database (http://www.oshpd.ca.gov/HQAD/Clinics/clinics/util.htm)

Healthcare Resources

HOME HEALTH AGENCIES

Statewide Trends

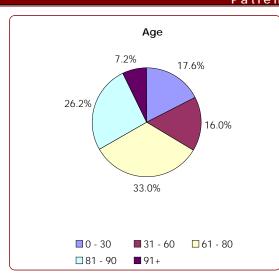


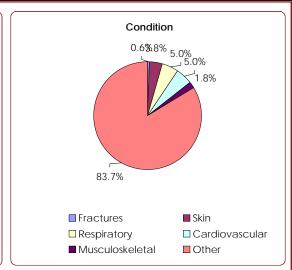
Page 13

California

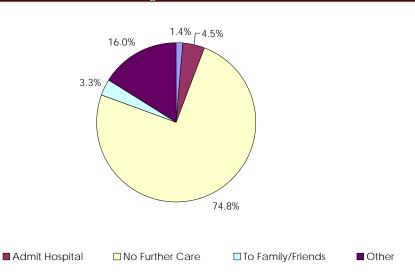
Unduplicated patient: may have been seen more than once but is counted only once as a patient.

Patients 2004





Discharged To-2004



Death



Hospice: pallative care to support a patient in the last

existence of a terminal disease.

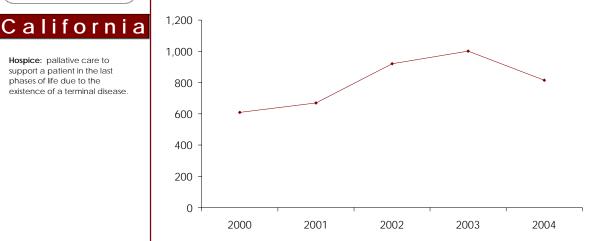
phases of life due to the

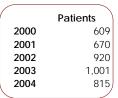
Marin County

Healthcare Resources

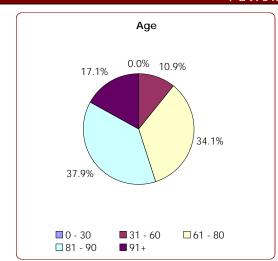
HOSPICE

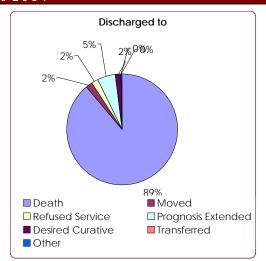
Patients



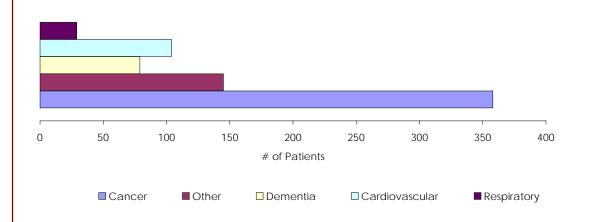


Patients 2004





Conditions Requiring Hospice Care - 2004



2004 - Perspectives in Healthcare

Non-reponders in any given year may cause fluctuations in data. SOURCE: OSHPD Home Health Agency and Hospice Utilization databases. (http://www.oshpd.ca.gov/HQAD/HHA/hhautil.htm)

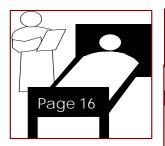


Inpatient Overview

Trends
Demographics
Admits/Dispositions

Clinical Overview

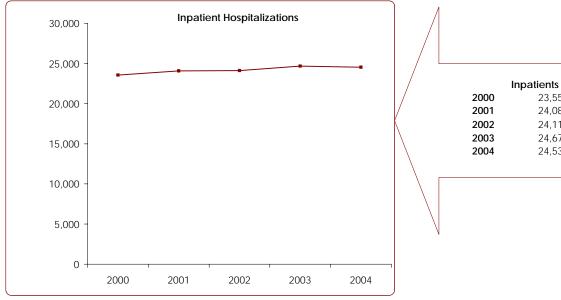
Types of Hospitalizations/Diagnosis
Types of Principal Procedures
Injuries/Types/Types by Age Group



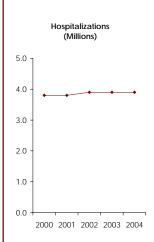
Hospitalization Characteristics

INPATIENT OVERVIEW

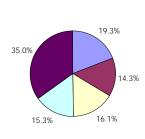
County Trends





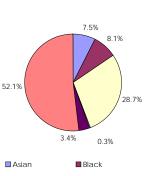


Age 2004





Race/Ethnicity

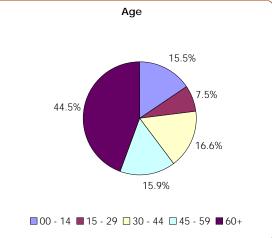


□Hispanic ■ Native American

■ Other /Unknown ■ White

2004 - Perspectives in Healthcare

Patients 2004



Race/Ethnicity 3.3% -10.3% 3.4% -0.1% 1.6% 81.3% Asian ■ Black ☐ Hispanic ☐ Other /Unknown ■ Native American ■ White

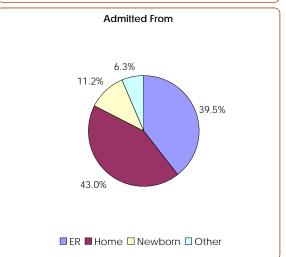
23,558

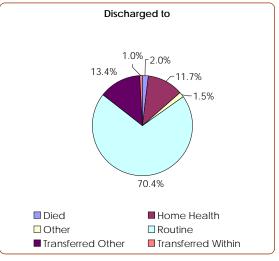
24,082

24,118

24,676

24,535





SOURCE: California Inpatient Discharge Data, OSHPD. (http://www.oshpd.ca.gov/HQAD/PatientLevel/index.htm)

Hospitalization Characteristics

■ Musculoskeletal System

■ Anemia and Other Blood Disorders

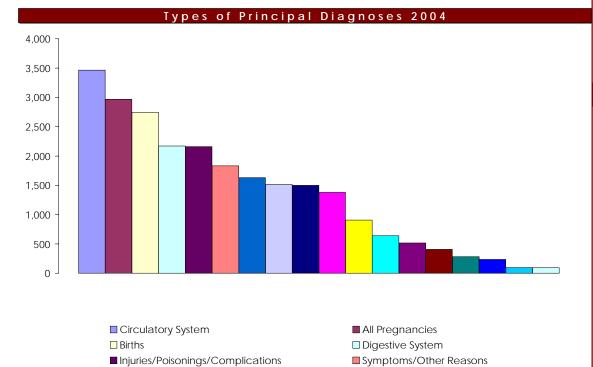
■ Mental Disorders

■ Endocrine System

■ Perinatal Disorders

■ Skin Disorders

■ Endocrine System



Page 17

Californ

Pregnancies/births account for 28.6% of hospital discharges from facilities in California.

Circulatory and digestive system

disorders and symptoms/other reasons account for the top three diagnostic categories excluding pregnancies and births.



■ Respiratory System

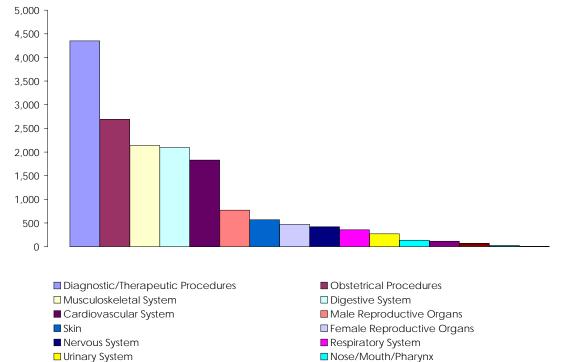
■ Infections

■ Nervous System

■ Birth Defects

☐ Genitourinary System

■ Cancer (Includes non-cancerous growths)



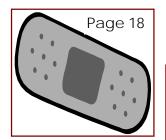
Obstetrical procedures account for 21.6% of hospital inpatient principal procedures performed in California facilities.

Principal procedures performed for diagnostic/therapeutic, digestive, and cardiovascular systems are the top three procedure categories for hospital discharges from California facilities, excluding obstetrical procedures.

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SOURCE: California Inpatient Discharge Data, OSHPD. (http://www.oshpd.ca.gov/HQAD/PatientLevel/index.htm)

■ Lymph Nodes/Spleen/Bone Marrow Procedure



Hospitalization Characteristics

CLINICAL OVERVIEW

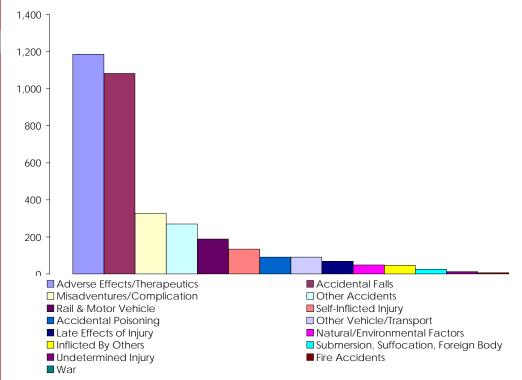
Types of Injuries 2004

California

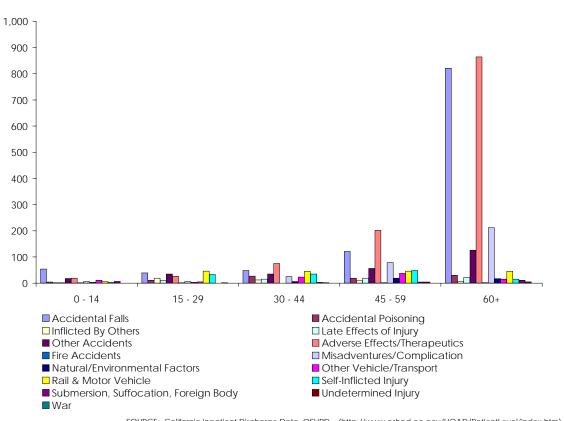
Adverse effects of medications, accidental falls, and misadventures /complications are the top three principal causes of

injuries at California facilities.

In California facilities, patients age 60+ represent 69.6% of discharge records for accidental falls and 64.6% of discharge records for adverse effects of medications.









SPECIFIC TRENDS

Selected Conditions

Births & Deliveries
High-risk Deliveries
Asthma
Cancer
HIV

Selected Procedures

Cardiac Bypass Mastectomy Prostatectomy

Selected Injuries

Auto Injuries Drug Poisonings Gunshot Injuries

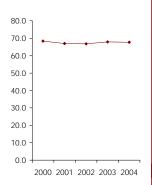


Specific Hospitalization Trends
BIRTHS & DELIVERIES

County Trends

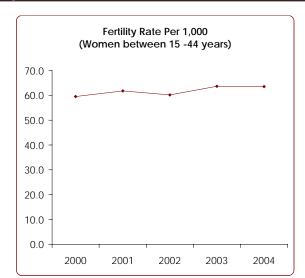


Fertility Rate Per 1,000 (Women between 15 - 44 years)

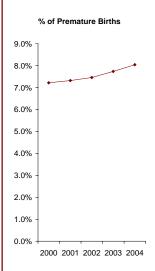


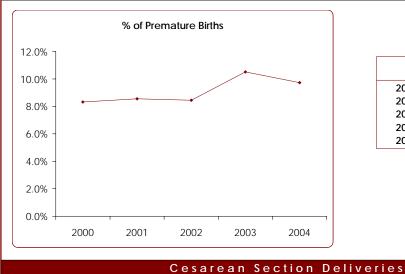


| | County Births | Fertility Rate |
|------|---------------|----------------|
| 2000 | 2,777 | 59.5 |
| 2001 | 2,820 | 61.8 |
| 2002 | 2,688 | 60.1 |
| 2003 | 2,789 | 63.6 |
| 2004 | 2,745 | 63.5 |



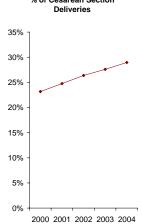
Premature Births





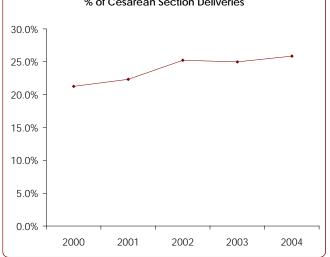
| | Premature | |
|------|-----------|-------------------|
| | Births | % of Total Birth: |
| 2000 | 231 | 8.3% |
| 2001 | 241 | 8.5% |
| 2002 | 227 | 8.4% |
| 2003 | 293 | 10.5% |
| 2004 | 267 | 9.7% |

% of Cesarean Section



2004 - Perspectives in Healthcare

% of Cesarean Section Deliveries



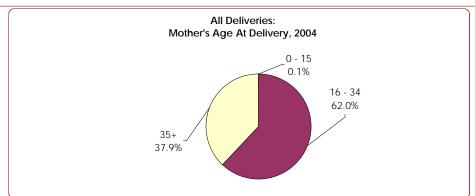
| | | % of All |
|------|------------|------------|
| | C-Sections | Deliveries |
| 2000 | 590 | 21.2% |
| 2001 | 630 | 22.3% |
| 2002 | 678 | 25.2% |
| 2003 | 697 | 25.0% |
| 2004 | 710 | 25.9% |



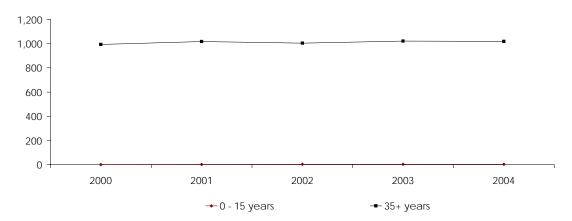
SOURCE: California Inpatient Discharge Data, OSHPD. (http://www.oshpd.ca.gov/HQAD/PatientLevel/index.htm)

Specific Hospitalization Trends

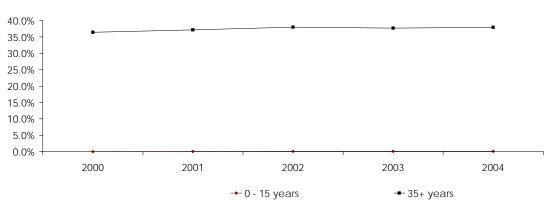
| | | 0 - 15 |) | 16 - | 34 | 35+ | |
|------|---|--------|------|-------|-------|-------|-------|
| Year | # | | % | # | % | # | % |
| | | · | ' | , | | | |
| 2000 | 0 | | 0.0% | 1,733 | 63.6% | 993 | 36.4% |
| 2001 | | 1 | 0.0% | 1,720 | 62.8% | 1,017 | 37.1% |
| 2002 | | 3 | 0.1% | 1,635 | 61.9% | 1,004 | 38.0% |
| 2003 | | 2 | 0.1% | 1,685 | 62.2% | 1,022 | 37.7% |
| 2004 | | 3 | 0.1% | 1,664 | 62.0% | 1,019 | 37.9% |



High-Risk Deliveries



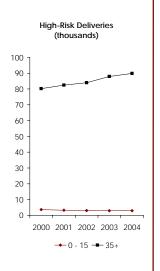
High-Risk Deliveries, % of All Deliveries

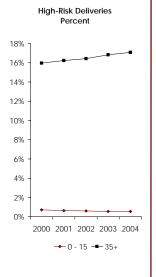


SOURCE: California Inpatient Discharge Data, OSHPD. (http://www.oshpd.ca.gov/HQAD/PatientLevel/index.htm)
Demographic data from California Department of Finance. (http://www.dof.ca.gov/html/Demograp/DRU_datafiles/DRU_datafiles.htm)



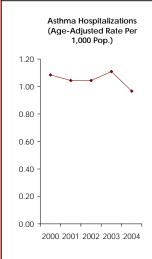
California





2004 - Perspectives in Healthcare

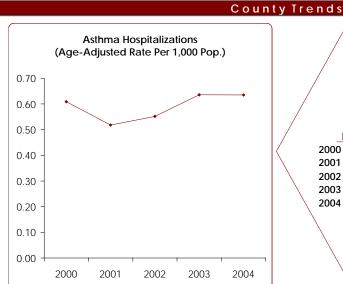


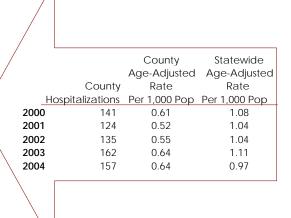


Marin County

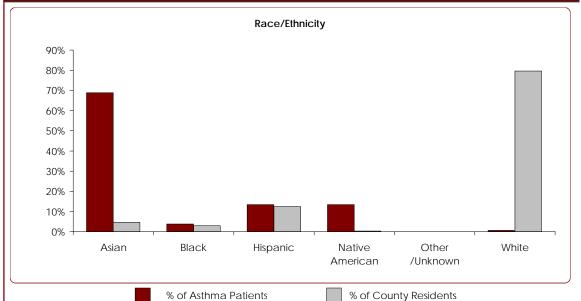
Specific Hospitalization Trends

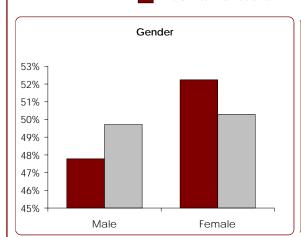
ASTHMA*

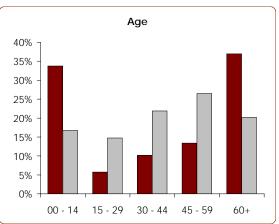




Patients 2004





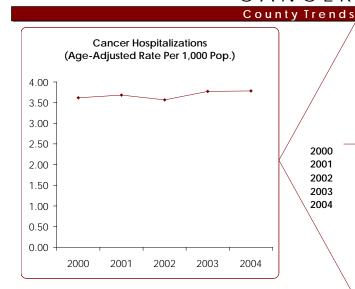


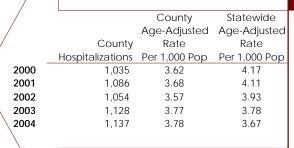
*Based on Principal Diagnosis

SOURCE: California Inpatient Discharge Data, OSHPD. (http://www.oshpd.ca.gov/HQAD//PatientLevel/index.htm)
Demographic data from California Department of Finance. (http://www.dof.ca.gov/html/Demograp/DRU_datafiles/DRU_datafiles.htm)

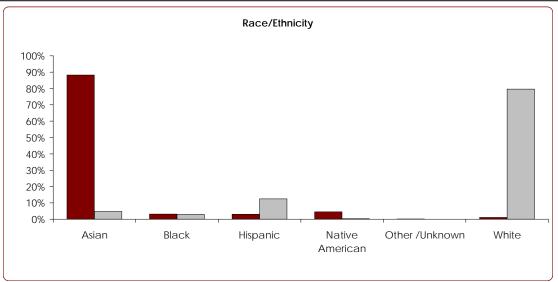
Specific Hospitalization Trends

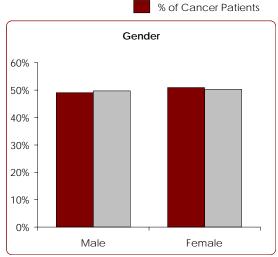
CANCER*

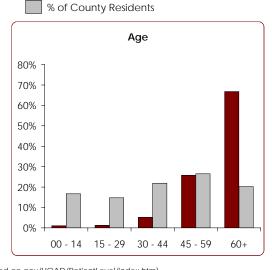




Patients 2004

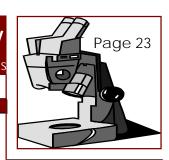




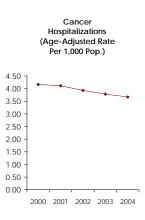


*Based on Principal Diagnosis

SOURCE: California Inpatient Discharge Data, OSHPD. (http://www.oshpd.ca.gov/HQAD/PatientLevel/index.htm)
Demographic data from California Department of Finance. (http://www.dof.ca.gov/html/Demograp/DRU_datafiles/DRU_datafiles.htm)

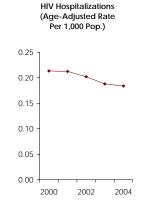


California



2004 - Perspectives in Healthcare

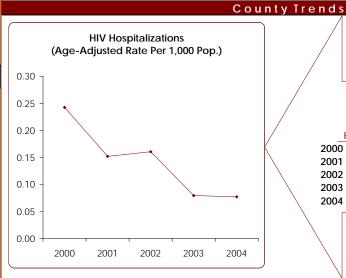


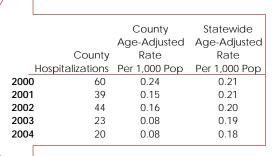


Marin County

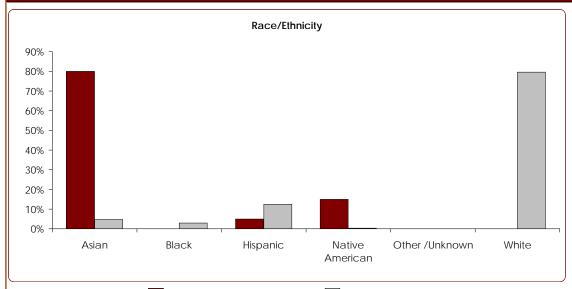
Specific Hospitalization Trends

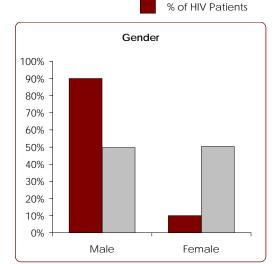
HIV^*

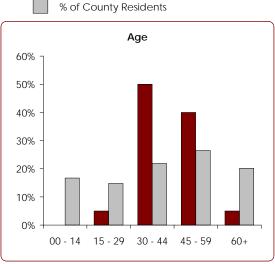




Patients 2004







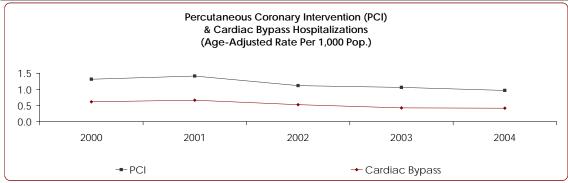
*Based on Principal Diagnosis

SOURCE: California Inpatient Discharge Data, OSHPD. (http://www.oshpd.ca.gov/HQAD/PatientLevel/index.htm) Demographic data from California Department of Finance. (http://www.dof.ca.gov/html/Demograp/DRU_datafiles/DRU_datafiles.htm)

Specific Hospitalization Trends

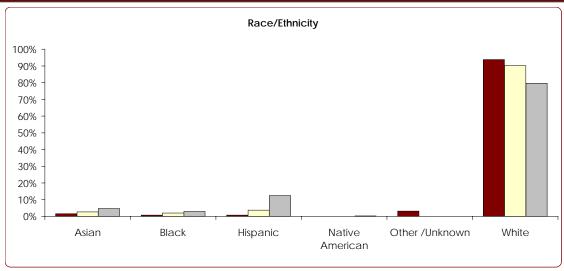
SELECTED CARDIAC PROCEDURES*

County Trends

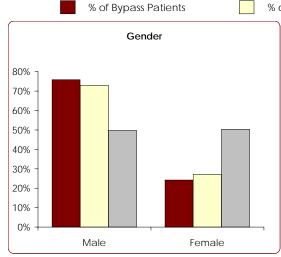


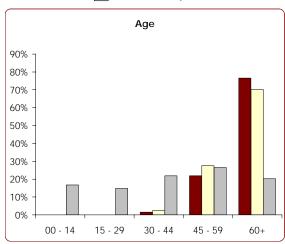
| | | County | Statewide | | County | Statewide |
|------|------------------|---------------|---------------|------------------|---------------|---------------|
| | County | Age-Adjusted | Age-Adjusted | County | Age-Adjusted | Age-Adjusted |
| | PCI | Rate | Rate | Cardiac Bypass | Rate | Rate |
| _ | Hospitalizations | Per 1,000 Pop | Per 1,000 Pop | Hospitalizations | Per 1,000 Pop | Per 1,000 Pop |
| 2000 | 386 | 1.32 | 1.54 | 178 | 0.61 | 0.91 |
| 2001 | 421 | 1.41 | 1.59 | 196 | 0.67 | 0.81 |
| 2002 | 335 | 1.12 | 1.57 | 158 | 0.52 | 0.73 |
| 2003 | 325 | 1.06 | 1.50 | 128 | 0.43 | 0.62 |
| 2004 | 295 | 0.97 | 1.62 | 128 | 0.42 | 0.55 |

Patients 2004



% of PCI Patients





% of County Residents

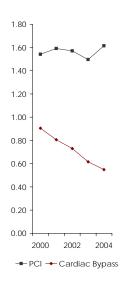
*Based on Principal Diagnosis

SOURCE: California Inpatient Discharge Data, OSHPD. (http://www.oshpd.ca.gov/HQAD/PatientLevel/index.htm)
Demographic data from California Department of Finance. (http://www.dof.ca.gov/html/Demograp/DRU_datafiles/DRU_datafiles.htm)

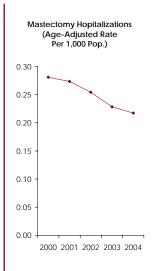
Page 25

California

Percutaneous Coronary Intervention (PCI) & Cardiac Bypass Hospitalizations (Age-Adjusted Rate Per 1,000 Pop.)



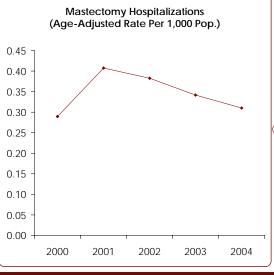


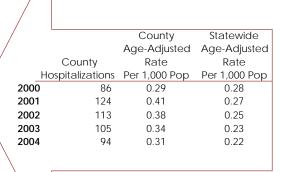


Marin County

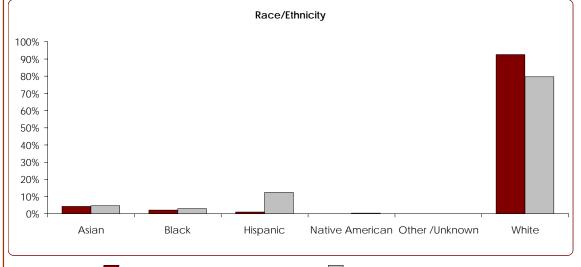
Specific Hospitalization Trends

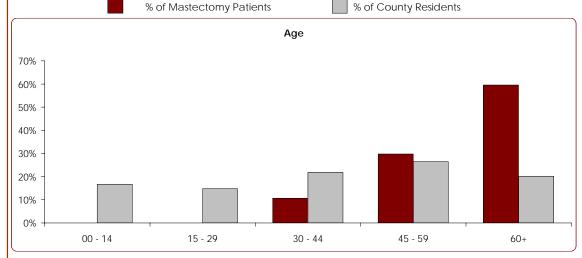
MASTECTOMY* County Trends





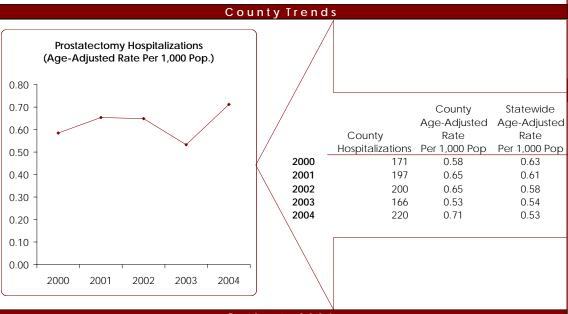
Patients 2004



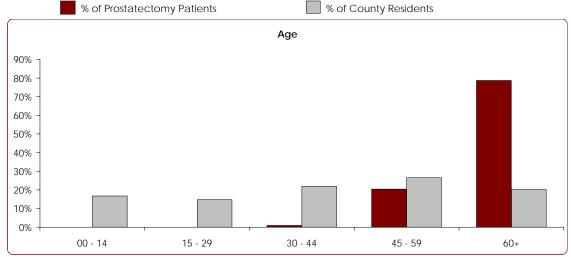


*Based on Principal Procedure SOURCE: California Inpatient Discharge Data, OSHPD. (http://www.oshpd.ca.gov/HQAD/PatientLevel/index.htm) Demographic data from California Department of Finance. (http://www.dof.ca.gov/html/Demograp/DRU_datafiles/DRU_datafiles.htm)

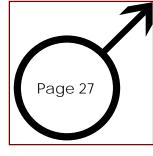
Specific Hospitalization Trends PROSTATECTOMY*



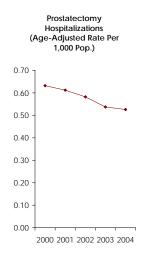
Patients 2004 Race/Ethnicity 100% 90% 80% 70% 60% 50% 40% 30% 20% 10% 0% Native American Other /Unknown White Asian Black Hispanic



*Based on Principal Diagnosis SOURCE: California Inpatient Discharge Data, OSHPD. (http://www.oshpd.ca.gov/HQAD/PatientLevel/index.htm) $Demographic\ data\ from\ California\ Department\ of\ Finance.\ (http://www.dof.ca.gov/html/Demograp/DRU_datafiles/DRU_datafiles.htm)$



California



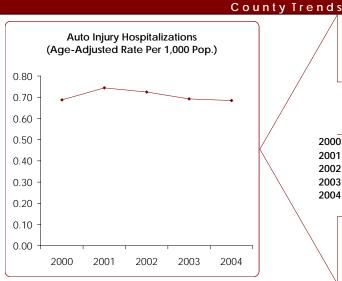


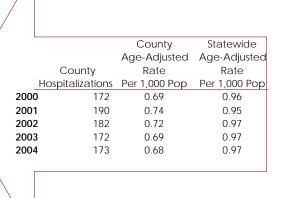
Auto Injury Hospitalizations (Age-Adjusted Rate Per 1,000 Pop.) 1.20 1.00 0.80 0.60 0.40 0.20 0.00 2000 2001 2002 2003 2004

Marin County

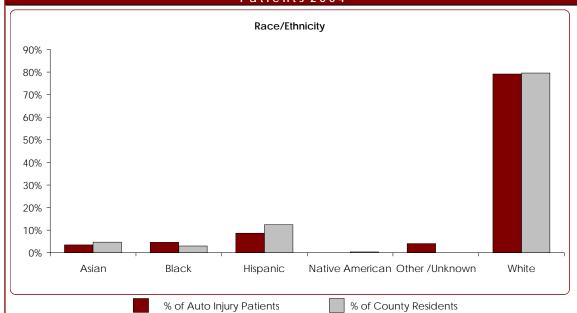
Specific Hospitalization Trends

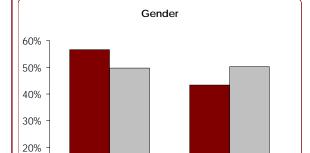
AUTO INJURY*





Patients 2004





Female

Male

Age 30% 25% 20% 15% 10% 5% 0% 00 - 14 15 - 29 30 - 44 45 - 59 60+

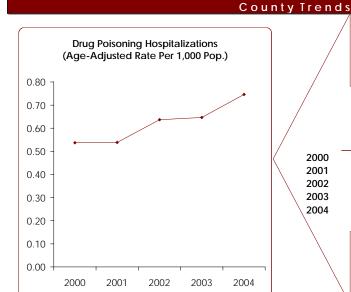
*Based on first event causing hospitalization SOURCE: California Inpatient Discharge Data, OSHPD. (http://www.oshpd.ca.gov/HQAD/PatientLevel/index.htm) Demographic data from California Department of Finance. (http://www.dof.ca.gov/html/Demograp/DRU_datafiles/DRU_datafiles.htm)

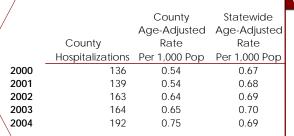
10%

0%

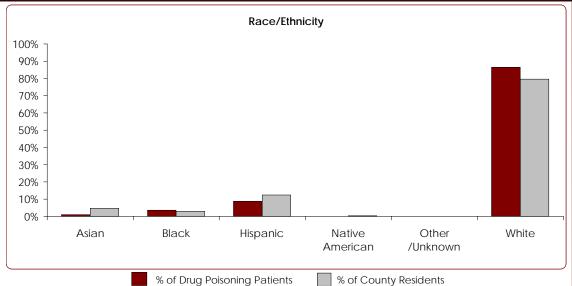
Specific Hospitalization Trends

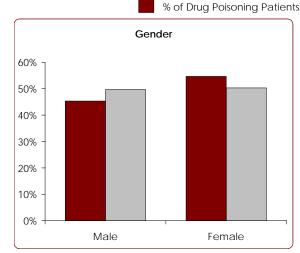
DRUG POISONING*

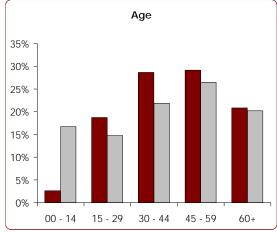




Patients 2004



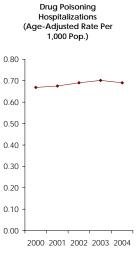




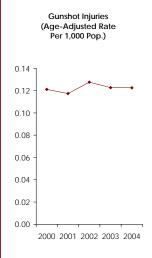
*Based on first event causing hospitalization
SOURCE: California Inpatient Discharge Data, OSHPD. (http://www.oshpd.ca.gov/HQAD/PatientLevel/index.htm)
Demographic data from California Department of Finance. (http://www.dof.ca.gov/html/Demograp/DRU_datafiles/DRU_datafiles.htm)



California



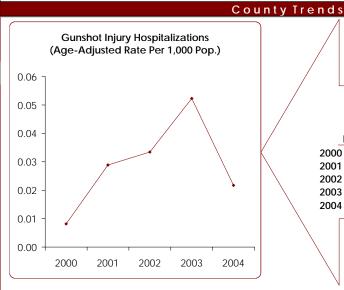


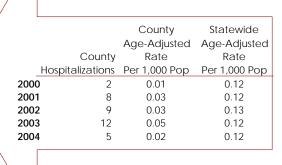


Marin County

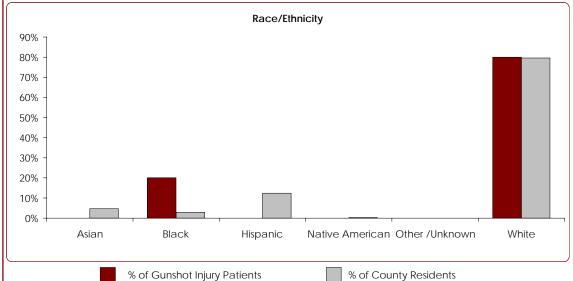
Specific Hospitalization Trends

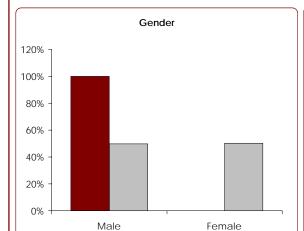
GUNSHOT INJURIES*

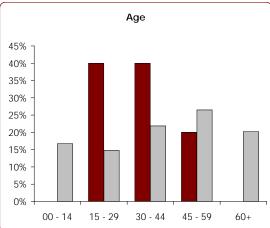




Patients 2004







*Based on first event causing hospitalization SOURCE: California Inpatient Discharge Data, OSHPD. (http://www.oshpd.ca.gov/HQAD/PatientLevel/index.htm) Demographic data from California Department of Finance. (http://www.dof.ca.gov/html/Demograp/DRU_datafiles/DRU_datafiles.htm)



INDIVIDUAL HOSPITAL

FINANCIAL & UTILIZATION REPORTS

Ownership
Type of Hospital
Type of Care
Available Beds/Occupancy Rate
Average Length of Stay/Discharges/Outpatient Visits
Emergency Department Utilization
Income Statement
Income Statement Per Adjusted Patient Day

Healthcare Resource Summaries

Financial & Utilization Information 2004

| | | KENTFIELD REHABILITATION | |
|--------------------------------|------------------------------|--------------------------|------------------------|
| Facility Name | Kaiser fdn hosp - san rafael | HOSPITAL | MARIN GENERAL HOSPITAL |
| Ownership | NON-PROFIT | INVESTOR | NON-PROFIT |
| Type of Hospital | KAISER | COMPARABLE | COMPARABLE |
| Type of Care | GENERAL ACUTE | SPECIALTY | GENERAL ACUTE |
| Teaching/Rural | N/A | N/A | N/A |
| Available Beds | 120 | 60 | 235 |
| Occupancy Rate | 56.2% | 64.5% | 50.8% |
| Patient Days | 24,680 | 14,168 | 43,731 |
| Average Length of Stay | 4.1 | 27.7 | 3.9 |
| Total Discharges | 5,948 | 512 | 11,072 |
| Outpatient Visits | 11,477 | 0 | 252,887 |
| | | | |
| Emergency Department | | | |
| EMS Level | Basic | | Basic |
| EMS Stations | 18 | - | 18 |
| Total EMS Visits | 19,710 | - | 34,468 |
| Non-Emergency EMS Visits | - | - | - |
| Non-Urgent EMS Visits | 220 | - | 7,106 |
| Urgent EMS Visits | 1,631 | - | 13,216 |
| Moderate EMS Visits | 9,733 | - | 6,756 |
| Severe EMS Visits | 5,866 | - | 4,433 |
| Critical EMS Visits | 2,260 | - | 2,957 |
| % of Visits Resulting in Admit | 15.7% | 0.0% | 11.2% |
| Registered-Left w/o Treatment | 152 | - | 254 |
| | | | |
| Income Statement | | | |
| Gross Patient Revenue | \$0 | \$29,341,125 | \$686,725,341 |
| -Deductions from Revenue | \$0 | \$12,068,169 | \$467,129,384 |
| +Capitation Premium Revenue | \$0 | \$0 | \$224,424 |
| Net Patient Revenue | \$0 | \$17,272,956 | \$219,820,381 |
| +Other Operating Revenue | \$0 | \$708,593 | \$5,795,790 |
| Total Operating Revenue | \$0 | \$17,981,549 | \$225,616,171 |
| -Operating Expense | \$0 | \$19,578,777 | \$222,324,268 |
| Net from Operations | \$0 | -\$1,597,228 | \$3,291,903 |
| +Non-Operating Revenue | \$0 | \$0 | \$13,925,152 |
| -Non-Operating Expense | \$0 | \$502,127 | \$4,436,496 |
| -Income Taxes | \$0 | \$0 | \$0 |
| -Extraordinary Items | \$0 | \$0 | \$0 |
| Net Income | \$0 | -\$2,099,355 | \$12,780,559 |
| - · · · · · - | | | |
| Per Adjusted Day | | | |
| Gross Patient Revenue | \$0 | \$1,884 | \$10,759 |
| -Deductions from Revenue | \$0 | \$775 | \$7,319 |
| +Capitation Premium Revenue | \$0 | \$0 | \$4 |
| Net Patient Revenue | \$0 | \$1,109 | \$3,444 |
| +Other Operating Revenue | \$0 | \$45 | \$91 |
| Total Operating Revenue | \$0 | \$1,154 | \$3,535 |
| -Operating Expense | \$0 | \$1,257 | \$3,483 |
| Net from Operations | \$0 | -\$103 | \$52 |
| +Non-Operating Revenue | \$0 | \$0 | \$218 |
| -Non-Operating Expense | \$0 | \$32 | \$70 |
| -Income Taxes | \$0 | \$0 | \$0 |
| -Extraordinary Items | \$0 | \$0 | \$0 |
| NI - 4 los | 40 | 4405 | 4000 |

\$0

Net Income Footnotes:

Per Adjusted Day: This statistic adjusts the number of patient days to compensate for outpatient services. The financial data on this page reflect disproportionate share payments transferred to a related public entity. Note that columns may not add to subtotals due to rounding.

-\$135

\$200

Healthcare Resource Summaries

Financial & Utilization Information

| NIOVATO CONMINITY LICEDITAL | F 111 N |
|-----------------------------|--|
| NOVATO COMMUNITY HOSPITAL | Facility Name |
| NON-PROFIT COMPARABLE | Ownership |
| GENERAL ACUTE | Type of Hospital Type of Care |
| N/A | Type of Care Teaching/Rural |
| 47 | Available Beds |
| 52.2% | Occupancy Rate |
| 8,985 | Patient Days |
| 4.3 | Average Length of Stay |
| 2,070 | Total Discharges |
| 140,040 | Outpatient Visits |
| | |
| | Emergency Department: |
| Basic | EMS Level |
| 9 | EMS Stations |
| 14,769 | Total EMS Visits |
| 2 270 | Non-Emergency EMS Visits |
| 3,270 | Non-Urgent EMS Visits |
| 6,981 2,609 | Urgent EMS Visits Moderate EMS Visits |
| 1,238 | Severe EMS Visits |
| 671 | Critical EMS Visits |
| 9.6% | % of Visits Resulting in Admit |
| - | Registered-Left w/o Treatment |
| | Rogistorod Eart W/o Hodithorit |
| | Income Statement |
| \$147,390,714 | Gross Patient Revenue |
| \$95,319,255 | -Deductions from Revenue |
| \$50,310 | +Capitation Premium Revenue |
| \$52,121,769 | Net Patient Revenue |
| \$420,470 | +Other Operating Revenue |
| \$52,542,239 | Total Operating Revenue |
| \$47,142,421 | -Operating Expense |
| \$5,399,818 \$1,453,307 | Net from Operations |
| \$1,653,307 \$2,930,006 | +Non-Operating Revenue |
| \$2,930,006 | -Non-Operating Expense -Income Taxes |
| \$0 \$0 | -Extraordinary Items |
| \$4,123,119 | Net Income |
| Ψ1,120,117 | Net illeonie |
| | Per Adjusted Day |
| \$8,788 | Gross Patient Revenue |
| \$5,684 | -Deductions from Revenue |
| \$3 | +Capitation Premium Revenue |
| \$3,108 | Net Patient Revenue |
| \$25 | +Other Operating Revenue |
| \$3,133 | Total Operating Revenue |
| \$2,811 | -Operating Expense |
| \$322 | Net from Operations |
| \$99 \$175 | +Non-Operating Revenue |
| \$175 | -Non-Operating Expense |
| \$0 \$0 | -Income Taxes -Extraordinary Items |
| \$0 \$246 | |
| \$240 | Net Income |

Footnotes:

Per Adjusted Day: This statistic adjusts the number of patient days to compensate for outpatient services. The financial data on this page reflect disproportionate share payments transferred to a related public entity. Note that columns may not add to subtotals due to rounding.